

# TRUE LIES

INVESTIGATIVE SOLUTIONS

## INDUSTRY CLASSIFICATION Polygraph & Investigative Services

### VALUE PROPOSITION

Our focus is to provide a comprehensive, market-leading investigative approach to any given intervention that is undertaken by our office.

Our current resolution rate (this is reflective of the complete resolution of every matter undertaken, including non-consensual subjects), as tracked since 2009, stands at an average of 85%.

Our senior personnel are all certified detectives with extensive specialized backgrounds, each having in excess of over 25 years, first-hand investigative experience. The scope of investigations successfully handled, range from petty theft to those involving the commission of both serious and violent crime. As such, we also have a good understanding of current legal processes, Criminal Law and the Law of Criminal Procedure and Evidence.

We must mention that we truthfully find it difficult to compete with other Examiners in our field, when focusing on the polygraph process as an investigative tool. This statement is based on the fact that we do not supply a standard service and our expertise and approach is of such a high standard, that we find it to be non-reflective of many in our industry. Polygraph testing, where utilised, is conducted to meet international standards, as well as the prescribed professional code of conduct and is always focused on post-test resolution of the incident under investigation.

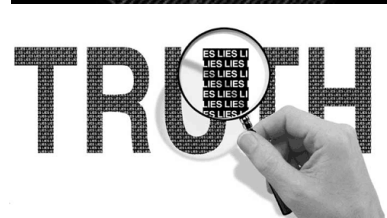
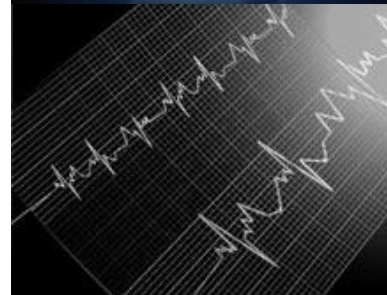
Contrary to popular belief, evidence obtained during such procedures can be admitted as evidence in various legal processes, the CCMA, police investigations and criminal courts – see the website and related links for case law. Detailed audio/visual records of all investigative interviews undertaken are retained by this office and can be presented as evidence by the relevant Investigator, in any subsequent disciplinary, investigative and/or judicial process, should the contents of such interventions be disputed.

Our primary focus is thus always to put the client in a position to take action, based on any given polygraph finding. A mere pass or fail is therefore not our principal aim, as such results only constitute a portion of any given investigative process and are not always sufficient when further criminal and/or disciplinary action is being considered.

Post-test questioning is an inherent part of any polygraph exam and qualifies the finding. Without resolution of a failed test, the application of this process is limited. This exploratory procedure is thus highly recommended, based on our first-hand experience and the successes achieved to date, when following this crucial course of action.

Our company has the ability to avail multiple, internationally accredited specialists to any given scenario, which results in both a time efficient and superior service delivery, forming a natural base to any task undertaken.

Should any given examinee be unwilling to submit him/herself to such a process, alternative methods of risk assessment can be followed, using conventional interviewing techniques, as well as various forms of criminal screening. In this way a proper evaluation of risk can be achieved and any serious breaches in trust established. By following this route, the process of risk assessment is continued, without any negative precedents being set or unnecessary and pointless cancellation costs being incurred.



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It is also noteworthy that we have an Investigator based in the Somerset West area, to readily address any requirement in the region.

#### REACTIVE PROCESSES INCLUDE BUT ARE NOT LIMITED TO:

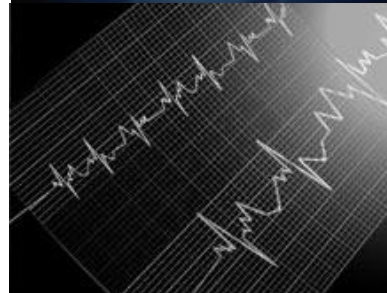
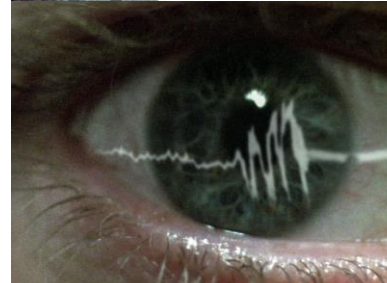
- The investigation and resolution of any criminal event and/or action. This includes tracking on-going police investigations.
- Collection of evidence and forensic interviewing of any given subject, involved in the incident under scrutiny.
- Exploration and exposure of syndicated criminal activity within any given scenario.
- Recovery of stolen goods.
- Tracing of suspects and/or missing persons/family members.
- Resolution of any disciplinary matter – where facts are contested or where single witness evidence complicates such a process.
- Sexual harassment and/or related offences.
- Drug or substance abuse issues including drug testing.
- Specific issue polygraph testing of any nature.
- Exploration of conflicting evidence including alibi verification.
- Criminal screening of any given subject.
- Insurance claim verification.

#### PROACTIVE PROCESSES INCLUDE:

- Job application screening and confirmation of qualifications.
- Security related issues, prior to placement of staff in sensitive positions.
- Routine testing to establish criminal activity and maintain sound work ethics within any given environment.
- Criminal screening of prospective applicants.
- Various electronic data-base enquiries and screening capabilities (including financial background checks).
- Identity document verification.

#### HALLMARKS:

- Internationally accredited
- Full forensic capability
- Proven track record
- Broad base of resources
- Auditable success rate



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### SPECIALIST RATES:

Please note that the information contained in the table below is merely an indication of standard costs, which may change, based on cases-specific complexities.

***For an estimation relating to your specific investigative needs, please contact us on 021 555 1411.***

Service rendered	Cost
Investigative consultations & exploration of case facts.	R 750.00/Hr.
Polygraph examination (minimum of 1.5 Hrs) / Investigative interview.	
*Specialised post-test/investigative questioning / additional non-specified investigative services.	
Reviewing of audio/visual recordings, evaluation of evidence & compilation of evidentiary reports.	
Traveling costs (Cape Town)	R 6.00 per Km

A cost reduction is applicable to requirements exceeding 10 polygraph examinations.

***\*Specialised post-test/investigative questioning is an inherent part of any polygraph exam and qualifies the finding. Without resolution of a failed test, the application of this process is limited. It is in this phase of the examination where the most significant successes are achieved.***

Apart from the above, we provide various other additional specialized services, the rates of which vary, depending on the specific circumstances of each case. A formal estimation will be submitted for consideration by the client in all such matters.

**All services are provided on an appointment-only basis and must be scheduled in advance.**



*"In service of the truth"*

### Contact Information

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